

# Shipbuilding market outlook

New ship ordering outlook 2014-2018

## WHEN

22 April, 2014

13:00 – 17:30

Evening reception drinks

(jointly with the Annual Marine Propulsion & Auxiliary Machinery Conference)

Dinner

## WHERE

Millennium Gloucester Hotel

4-18 Harrington Gardens

London

## SPEAKERS

Chair: John Dowden

Senior Manager,  
UK Chamber of Shipping

Frederikke Munk

Sørensen

Business Analyst,  
MAN Diesel & Turbo

Jakub Walenkiewicz

Principal Market Analyst,  
DNV GL

Rob Willmington

Operations Manager,  
IHS Maritime

Christopher Pålsson

Managing Director,  
maritime-insight

Niklas Bengtsson

Director,  
maritime-insight

**maritime-insight**

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# AGENDA

## SHIPBUILDING MARKET OUTLOOK

### Global & regional trends and drivers

Global and regional GDP, trade & demand for seaborne transport. Geo-political & regulatory game changers.

Energy efficiency and other drivers for new ship ordering.

#### Speakers:

maritime-insight; Christopher Pålsson, Niklas Bengtsson  
MAN Diesel & Turbo; Frederikke Munk Sørensen

### Collection of new ship ordering data

How is information gathered about new ship ordering?

**Speaker:** IHS Maritime; Rob Willmington

### New ship ordering outlook 2014-2018

A closer look at the major shipping segments highlighting demand, age profiles, current orderbook, deliveries, removals (scrapping), cancellations and five year forecasts of new ship ordering.

- General cargo markets; container, roro, vehicle roro, general cargo, other dry
- Dry bulk markets
- Liquid bulk markets; crude, products, chemicals, LPG, LNG, offshore
- Ferry, cruise and yachts
- Service and other sectors
- Total shipbuilding market overview

#### Speakers:

DNV-GL; Jakub Walenkiewicz

maritime-insight; Christopher Pålsson, Niklas Bengtsson

## HOW

Register by sending an e-mail with your contact details, invoice address and VAT-number to:

[sales@maritime-insight.com](mailto:sales@maritime-insight.com)

Registration deadline:

11 April, 2014

## HOW MUCH

£540/€650 per delegate incl documentation, evening reception drinks & dinner.

Register three delegates from the same company at a total price of £1,080/€1,300.

## WHO

- Business operatives
- Strategic decision makers
- Production planners
- Marketing executives

# ABOUT

## John Dowden

Joined the UK Chamber of Shipping in 1973 and has had a varied career providing all aspects of market and data support for industry policy needs. Conducts major industry surveys for government on balance of payments and seafarer demand. Represents the UK shipping industry on a wide range of national and international bodies including current chair of European Shipowners (ECSA) Statistics WG and past chair of International Maritime Statistics Forum (IMSF). Since 2010 has divided his time between policy support and a very successful membership development role for the Chamber; John is retiring in May of this year.



## Jakub Walenkiewicz

Jakub Walenkiewicz is Principal Market Analyst in DNV GL and a regular speaker at maritime industry events. He has more than 12 years of research experience and writes articles, develops statistics and assesses influencing factors between shipping, international trade and energy markets. His analysis of commercially sensitive data is used to evaluate supply and demand trends and synergies between the maritime and offshore industries. Mr. Walenkiewicz holds a master's degree in Naval Architecture.



# ABOUT

## Frederikke Munk Sørensen

M.Sc. University of Copenhagen  
Business Analyst at MAN Diesel & Turbo,  
Copenhagen Branch, design of Low-Speed and  
GenSet engines for the marine and power  
generating markets.

Primary areas of expertise are analysis of  
Shipbuilding and Fleet development - drivers and  
challenges, the Shipping Industry in general,  
Macro Economics and Business Development  
within MAN business areas.

## Rob Willmington

Robert Willmington is Operations Manager of the  
New Construction & Characteristics department  
which provide data and statistical provision of  
the global merchant shipbuilding orderbook.  
IHS newbuilding data is used by a wide variety of  
companies in the shipbuilding, ship finance and  
ship broking sectors and is recognised as the  
leading authority on this subject. Originally  
working in the shipping industry itself for major  
shipowners, Robert has an eight year record of  
working for IHS Maritime in a variety of shipping  
market-related functions and is also a regular  
contributor to the maritime insight publications  
Fairplay and Fairplay Solutions, writing articles  
and analysis concerning vessel supply and  
demand and the shipbuilding industry.  
Robert also has a long track record of research  
and analysis studies concerning the liner shipping  
industry, in particular for the containership and  
ro-ro vessel sectors. Most recently, Robert has  
been involved in analysis of the present and  
future maritime energy requirements for the IHS  
Multi-client study “What bunker fuel for the high  
seas”. With the new stringent emission  
regulations becoming enforced in the next few  
years, the study looked at the alternatives to  
industry could use.



# ABOUT

## Christopher Pålsson

Christopher Pålsson is Managing Director and Partner of maritime-insight. Chris has provided strategic analysis and advice to commercial and governmental organisations for over 20 years. Chris' track record includes MD of Equilibrium, Officer at the Swedish Transport and Communications Research Board, national expert of Sweden in the EC Pilot Actions Combined Transportation program, Manager for Strategic Analysis at the Institute of Shipping Analysis (SAI) and for the Swedish Maritime Administration. In 2002, Chris co-founded Lloyd's Register-Fairplay Research, later IHS Fairplay. In 2012, Chris was appointed Chairman of the International Maritime Statistics Forum (IMSF).



## Niklas Bengtsson

Niklas Bengtsson is Director of maritime-insight responsible many of the day to day operations at the Gothenburg office, including the shipbuilding forecasts model FLOW and the forecast of the different shipping markets. Niklas does the regular updates of expected contracting of new ships that is used by most engine manufactures and a range of other equipment suppliers. Also class societies and others rely on these services. Niklas co-founded the Lloyd's Register-Fairplay (later IHS Fairplay) research unit with Christopher Pålsson. Niklas has 15 years of experience of official and consultancy studies within the shipping field at ministerial level, for governmental agencies and private companies. Niklas holds a master of science in economics and a Bachelor of science in business Administration and Economics, Specialization Finance.



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# ABOUT

## Scope

The forecasts include commercial, ocean-going vessels of 100 gt and above. The forecasts cover the following vessel categories:

- Crude
- Products
- Chemical/Products
- Pure Chemical
- LPG
- LNG
- Other tanker
- Bulker
- General cargo
- Other dry
- Container
- Vehicle
- Ro-ro
- Ferry
- Cruise
- Yacht
- Offshore
- Service
- Miscellaneous

## maritime-insight

maritime-insight provides customised consulting, analyses and forecasts for a wide range of maritime issues.

The staff is highly experienced and has for more than 20 years provided services ranging from forecasting newbuilding orders to strategic policy advisory, ships emission assessments and calculations of EEDI ref. lines.

Our clients come from all parts of the maritime cluster such as ships equipment manufacturers, ports, governments, ship owners and operators. maritime-insight is a private limited company owned by its employees.

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